IT Executive – Sales (Domestic & International)

Hiring organization
Tech-Fius Orbit Private Limited

Employment Type
Full-time, Contractor

Date posted
August 20, 2025

Description

Techfius is looking for smart, motivated, and result-driven **IT Sales Executives** to promote our **website development**, **software solutions**, **ERP/CRM products**, and **digital services** to **domestic and international clients**.

This is a revenue-driving position ideal for someone who enjoys **pitching**, **negotiating**, and **closing deals** across industries and geographies.

? **Location**: Remote / Field (Region-Based)
? **Type**: Full-Time | Freelance | Commission-Based
? **Experience**: 1–4 Years in IT / SaaS / Website & Software Sales
? **Qualification**: Bachelor's in Business, IT, Marketing, or equivalent
? **Apply Now**: Send your CV + sales portfolio to hr@techfius.com
? **Company**: www.techfius.com

Responsibilities

- Identify and reach out to potential B2B clients across India and abroad via LinkedIn, email, phone, and networking
- Pitch Techfius offerings (web development, software, dashboards, SEO, ERP/CRM, media, and event tech)
- Prepare and deliver impactful demos, proposals, and presentations
- Maintain lead records in CRM and build strong client relationships
- Follow up with leads, close deals, and ensure smooth client onboarding
- Meet or exceed monthly and quarterly sales targets
- Collaborate with internal teams to customize solutions for clients
- Stay updated with industry trends, competitor offerings, and global IT service demand

Required Skills

- Excellent communication & persuasive selling skills (English & Hindi)
- Familiarity with IT services: Web Design, Hosting, CRM, SEO, etc.
- CRM tools usage (Zoho CRM / HubSpot / Google Sheets)
- Strong email writing, LinkedIn outreach, and proposal writing ability
- MS Excel, Google Workspace, and documentation

- Ability to manage objections, handle rejections, and build trust

Preferred Skills (Bonus)

- International client handling experience (especially US, UK, UAE, Australia)
- Basic understanding of WordPress, Web Development, or UI/UX (for demos)
- Upwork, Fiverr, or Freelancer platform experience
- Participation in webinars, expos, or B2B sales events
- Social selling using personal brand

Qualifications

- Bachelor’s in:
    - Business Administration
    - Computer Applications / IT
    - Marketing / Communication
- 1+ year experience in B2B sales (preferably IT/software services)
- Freshers with strong communication & hunger to learn may also apply (training available)

Job Benefits

Compensation

- Fixed Salary (based on experience)
- Plus **High Sales Commission**
- Performance-based bonuses & growth to Sales Manager level

Why Join Techfius?

- Direct exposure to cross-industry selling
- Dynamic product portfolio to sell (Tech, Media, Education, Events)
- Training & mentoring from leadership
- Remote flexibility with performance rewards
- Opportunity to build your own client base & grow fast

Contacts

Send your:

- Resume (PDF)
- Portfolio or sales achievements (if any)
- Current location and preferred market (domestic or international)

To: hr@techfius.com
Subject Line: Application – IT Sales Executive at Techfius